

CASE STUDY

EDWARDS AIR FORCE BASE

Location
California

Fleet
Over 500 UPS units

Joined CPP
Fall 2015

CoastTec is R2:2013 and RIOS certified. This certification was awarded to CoastTec for its adherence to best environmental practices established by SERI (Sustainable Electronics Recycling International), the organization that administers the Responsible Recycling ("R2") Standard for Electronics Recyclers. SERI's mission is to promote safe and sustainable electronics reuse and recycling worldwide, helping to develop policy that protects the environment, human health, safety and the security of the recycling process.



"Adding CoastTec made complete sense to Edwards officials. It was the easiest part of the procurement process. Teaming up with CoastTec is a win all the way around."

Edwards Air Force Base turned to CoastTec to support its essential work protecting our nation. Edwards plays a key role in the U.S. Air Force. On the Edwards web site, the base's position is described as "at the cutting edge of aviation technology, developing, testing and evaluating the newest weapon systems and aircraft to ensure reliability for America's war-fighters." In other words, IT glitches cannot happen.

Edwards sought to refresh all equipment in its LAN closets and institute visibility for monitoring tech assets. With CoastTec's help, the APC Partner included an essential complementary action: assessing and upgrading the base's UPS fleet of over 500 units. Both recognized that even with optimal upgrades to large scale hardware and software, without a high-functioning UPS fleet, Edwards would be at greater vulnerability to power interruptions, data loss and equipment failures. The APC Partner tapped CoastTec, the innovative leaders in APC UPS fleet management, which enabled them to provide a comprehensive solution for Edwards' network needs.

CoastTec will provide Edwards Air Force Base:

- *Expert fleet management* of APC UPS units. Proactive servicing is essential for this highly sensitive equipment. Its sensitivity allows the unit to provide a nearly instantaneous power supply when an interruption occurs.

- *Assessment and charting of each unit's lifecycle* within the fleet. With the UPS portfolio incorporated into the overall IT portfolio, the network manager will have a truly complete picture of assets and servicing schedules.
- *American-based manufacturing* of recertified APC UPS units. With the military's emphasis on the BAA (Buy American Act) and TAA (Trade Agreements Act) compliancy, CoastTec's U.S.-made end products fit the bill.
- *Substantial cost savings* for replacement units. CoastTec's per-unit cost is a fraction of the cost of new units with equal reliability, a significant plus for tightened military budgets.

Most importantly, the client is the big winner. An essential part of the portfolio is maintained at *far less expense...* providing better results and freeing more funds for upgraded hardware under the APC Partner's contract.

About the Comprehensive Protection Plan (CPP): The CPP services your current UPS units in between purchasing cycles, saving you up to 50% off of the retail price of replacing your existing fleets with new units.



COASTTEC
9635 Liberty Road, Suite T
Randallstown, MD 21133

PHONE/WEB
410-521-1000
www.coasttec.com

